## § 495.202 Identification of qualifying MA organizations, MA-EPs and MA-affiliated eligible hospitals.

- (a) Identification of qualifying MA organizations. (1) Beginning with bids due in June 2011 (for plan year 2012), MA organizations seeking reimbursement for qualifying MA EPs and qualifying MA-affiliated eligible hospitals under the MA EHR incentive program are required to identify themselves to CMS in a form and manner specified by CMS, as part of submissions of initial bids under section 1854(a)(1)(A) of the Act.
- (2) Qualifying MA organizations offering MA HMO plans, absent evidence to the contrary, are deemed to meet the definition of HMO in 42 U.S.C. 300gg-91(b)(3)—section 2791(b)(3) of the PHS Act.
- (3) Qualifying MA organizations offering MA plan types other than HMOs, must attest to the fact that they meet the definition of HMO in 42 U.S.C. 300gg-91(b)(3)—section 2791(b)(3) of the PHS Act.
- (4) Beginning with bids due in June 2014 (for plan year 2015), all MA organizations with potentially qualifying MA EPs or potentially qualifying MA-affiliated eligible hospitals under the MA EHR incentive program must identify themselves to CMS in a form and manner specified by CMS, as part of submissions of initial bids under section 1854(a)(1)(A) of the Act. "Potentially qualifying MA EPs" and "potentially qualifying MA-affiliated eligible hospitals" are those EPs and hospitals that meet the respective definitions of "qualifying MA EP" and "qualifying MA-affiliated eligible hospital" §495.200 but who (or which) are not meaningful users of certified EHR technology.
- (b) Identification of qualifying MA EPs and qualifying MA-affiliated eligible hospitals. (1) A qualifying MA organization, as part of its initial bid starting with plan year 2012, must make a preliminary identification of potentially qualifying MA EPs and potentially qualifying MA-affiliated eligible hospitals for which the organization is seeking incentive payments for the current plan year.
- (2) A qualifying MA organization must provide CMS with the following

- for each MA EP or eligible hospital when reporting under either paragraph (b)(1) or (b)(3) of this section:
- (i) The MA EP's or MA-affiliated eligible hospital's name.
- (ii) The address of the MA EP's practice or MA-affiliated eligible hospital's location.
  - (iii) NPI.
- (iv) An attestation by MA organization specifying that the MA EP or MA-affiliated eligible hospital meets the eligibility criteria.
- (3) Final identification of potentially qualifying MA EP or MA-affiliated eligible hospital must be made within 60 days of the close of the payment year as defined in §495.200 for which MA EHR incentive payments are being sought.
- (4) Beginning plan year 2015 and for subsequent plan years, all qualifying MA organizations, as part of their initial bids in June for the following plan year must—
- (i) Identify potentially qualifying MA EPs and potentially qualifying MA-affiliated eligible hospitals;
- (ii) Include information specified in paragraph (b)(2)(i)(A) through (C) of this section for each professional and hospital.
- (iii) Include an attestation that each professional and hospital either meets or does not meet the EHR incentive payment eligibility criteria.

EFFECTIVE DATE NOTE: At 77 FR 54158, Sept. 4, 2012, §495.202 was amended by revising paragraph (b)(1); in paragraph (b)(2) introductory text, removing the cross-reference "(b)(3)" and adding the cross-reference "(4)" in its place; revising paragraph (b)(2)(iii); redesignating paragraphs (b)(3) and (4) as paragraphs (b)(4) and (5); adding a new paragraph (b)(3); revising newly redesignated paragraph (b)(4); revising newly redesignated paragraphs (b)(5)(i) and (ii), effective Nov. 5, 2012. For the convenience of the user, the added and revised text is set forth as follows:

## § 495.202 Identification of qualifying MA organizations, MA-EPs and MA-affiliated eligible hospitals.

\* \* \* \* \*

- (b) \* \* \*
- (1) A qualifying MA organization, as part of its initial bid starting with plan year 2012, must make a preliminary identification of MA EPs and MA-affiliated eligible hospitals that the MA organization believes will be

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qualifying MA EPs and MA-affiliated eligible hospitals for which the organization is seeking incentive payments for the current plan year.

(2) \* \* \*

(iii) NPI or CCN.

\* \* \* \* \*

- (3) When reporting under either paragraph (b)(1) or (4) of this section for purposes of receiving an incentive payment, a qualifying MA organization must also indicate whether more than 50 percent of the covered Medicare professional services being furnished by a qualifying MA EP to MA plan enrollees of the MA organization are being furnished in a designated geographic HPSA (as defined in § 495.100 of this part).
- (4) Final identification of qualifying and potentially qualifying, as applicable, MA EPs and MA-affiliated eligible hospitals must be made within 2 months of the close of the payment year or the EHR reporting period that applies to the payment adjustment year as defined in §495.200.

(5) \* \* \*

- (i) Identify all MA EPs and MA-affiliated eligible hospitals of the MA organization that the MA organization believes will be either qualifying or potentially qualifying;
- (ii) Include information specified in paragraph (b)(2)(i) through (iii) of this section for each professional or hospital; and

\* \* \* \* \* \*

## § 495.204 Incentive payments to qualifying MA organizations for MA-EPs and MA-affiliated eligible hospitals.

- (a) General rule. A qualifying MA organization receives an incentive payment for its qualifying MA-EPs and its qualifying MA-eligible hospitals. The incentive payment amount paid to a qualifying MA organization for a—
- (1) Qualifying MA-EP is the amount determined under paragraph (b) of this section; and
- (2) Qualifying MA-eligible hospital is the amount determined under paragraph (c) of this section.
- (b) Amount payable to qualifying MA organization for qualifying MA EPs. (1) CMS substitutes an amount determined to be equivalent to the amount computed under § 495.102 of this part.
- (2) The qualifying MA organization must report to CMS within 60 days of the close of the calendar year, the aggregate annual amount of revenue attributable to providing services that would otherwise be covered as profes-

sional services under Part B received by each qualifying MA EP for enrollees in MA plans of the MA organization in the payment year.

- (3) CMS calculates the incentive amount for the MA organization for each qualifying MA EP as an amount equal to 75 percent of the reported annual revenue specified in paragraph (b)(2) of this section, up to the maximum amounts specified under section 1848(o)(1)(B) of the Act.
- (4) For qualifying MA EPs who are compensated on a salaried basis, CMS requires the qualifying MA organization to develop a methodology for estimating the portion of each qualifying MA EP's salary attributable to providing services that would otherwise be covered as professional services under Part B to MA plan enrollees of the MA organization in the payment year. The methodology—
  - (i) Must be approved by CMS; and
- (ii) May include an additional amount related to overhead, where appropriate, estimated to account for the MA-enrollee related Part B practice costs of the salaried qualifying MA EP.
- (iii) Methodological proposals must be submitted to CMS by June of the payment year and must be auditable by an independent third-party. CMS will review and approve or disapprove such proposals in a timely manner.
- (5) For qualifying MA EPs who are not salaried, qualifying MA organizations may obtain attestations from such qualifying MA EPs (or from entities that the MA EPs are employed by or with which they have a partnership interest) as to the amount of compensation received by such EPs for MA plan enrollees of the MA organization. The organizations may submit to CMS compensation information for each such MA EP based on such attestations.
- (6) For qualifying MA EPs who are not salaried, qualified MA organizations may have qualifying MA EPs (or from entities that the MA EPs are employed by or with which they have a partnership interest) send MA organization compensation information directly to CMS. CMS will use the information provided in this subparagraph or paragraph (b)(5) of this section for no other purpose than to compute the